



PAKISTAN TOURISM DEVELOPMENT CORPORATION

Kohsar Block (Ground Floor), Pak Secretariat, Islamabad.

Phone No: 051-051-9212829, Fax 051-9212853

Web: www.tourism.gov.pk Email: info@tourism.gov.pk

No. PTDC/Lease/Properties/AJK-GB/2022 / 1113

Dated: January 19, 2023

Subject: **EVALUATION OF APPLICATION FOR PRE-QUALIFICATION FOR LEASING OF PTDC PROPERTIES IN GB & AJK.**

Reference your Pre-qualification Proposal in response to PTDC advertisement No. PID (1)/1737/22 regarding "Request for prequalification of local and international organization interested in acquiring PTDC properties in Gilgit-Baltistan on lease basis which was published in Daily Jang and Daily "The Nation" on 18-09-2022 as well as uploaded on PTDC / PPRA website on 19-09-2022.

2. It is informed that in response of advertisement 27 applications were received from interested parties for prequalification which were evaluated by the concerned tender committee in accordance with prescribed eligibility and evaluation criteria mentioned in section III of the prequalification documents. out of 27 applications, 18 applications were found as substantially responsive and qualified whereas 09 applications were rejected for not meeting the eligibility and qualifications threshold. Following results of the evaluation of application and details of qualified and rejected application are being shared with the applicants to ensure transparency in the process.

A. List of qualified applicants meeting the eligibility and evaluation Criteria

Sr.	Name of bidder Firm/ Company	Properties applied for	Eligibility of bidders	Remarks
1	M/s Hashwani Hotels Ltd. & M/s Swat Tourism Company (Pvt) Ltd. (JV)	PTDC Motel Hunza & Skardu	Yes	Qualified for RFP
2.	Progressive Hotel & Resorts (Pvt) Ltd	PTDC Land Gilgit & Naltar	Yes	Qualified for RFP
3.	M/s MEFA Industries (Pvt) Ltd.	PTDC Motel Rama lake & Phandar	Yes	Qualified for RFP
4.	M/s Chib Enterprises.	PTDC Motel Phandar & Skardu	Yes	Qualified for RFP
5.	M/s Hotel Crown Plaza (Pvt) Ltd	PTDC Motel Skardu & Rama Lake	Yes	Qualified for RFP
6.	M/s Legend Hotel	PTDC Motel Phandar & Rama Lake	Yes	Qualified for RFP
7.	M/s Sarfraz Associates (Pvt) Ltd. & National Hotel & Catering (JV)	PTDC Motel Skardu & Hunza	Yes	Qualified for RFP

8.	M/s Silver Services (Pvt) Ltd JV with Hotel Ventures Ltd. UK	PTDC Motel Skardu & PTDC land at Gilgit	Yes	Qualified for RFP
9.	M/s Dreamworld Resort (Pvt) Ltd.	PTDC Motel Hunza	Yes	Qualified for RFP
10.	M/s Syed Jamil & Company (Pvt). Ltd.	PTDC Motel Skardu & Hunza	Yes	Qualified for RFP
11.	M/s KNK (Pvt) Ltd	PTDC Motel Skardu & Rama Lake	Yes	Qualified for RFP
12.	M/s Eiwan (Pvt) Ltd (JV) with Lokal Ventures (Pvt) Ltd.	PTDC Motel Skardu & Hunza	Yes	Qualified for RFP
13.	M/s Arcadian Hotels & Resort (Pvt.) Ltd.	PTDC Motel Phandar & Rama Lake	Yes	Qualified for RFP
14.	M/s Ali Arshad Associates (Pvt) Ltd & USA Investment Company (JV)	PTDC Motel Phandar & PTDC Land at Nultar	Yes	Qualified for RFP
15.	M/s Marvel Hotel & Restaurant (Pvt) Ltd.	PTDC Motel Skardu & Hunza	Yes	Qualified for RFP
16.	M/s Aman Ali (Pvt) Ltd & M/s White Oaks Groups (JV)	PTDC Motel Skardu & Hunza	Yes	Qualified for RFP
17.	M/s Karakoram Hotel & Restaurant (Pvt) Ltd	PTDC Motel Hunza & Rama Lake	Yes	Qualified for RFP
18.	M/s UIG (Pvt) Ltd.	PTDC Motel Skardu & Hunza	Yes	Qualified for RFP

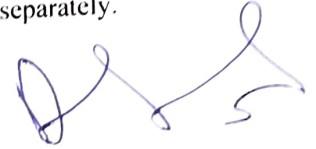
B. List of rejected applications who did not meet the requirements of eligibility and evaluation criteria.

Sr.	Name of bidder Firm/ Company	Properties applied for	Eligibility of bidders as per legal requirements/ qualification threshold (Yes/No)	Reasons of rejection
1	M/s Move Developers (Pvt) Ltd.	PTDC Motel Skardu & Hunza	No.	Incomplete non-responsive bid. The firm has not provided audited accounts of 03 years as required under eligibility criteria.

2	M/s Gold Roof (Pvt) Ltd	PTDC Motel Rama Lake & Hunza	No.	Incomplete non-responsive bid. The firm has not provided experience of operating Hotel business as required under eligibility criteria.
3.	M/s Karakoram Mineral (Pvt) Ltd.	PTDC Motel Hunza & Phandar	No	Incomplete non-responsive bid. The firm has not provided audited accounts and operating Hotel experience and as per eligibility criteria does not qualify.
4.	M/s Gold Roof Apollo (Pvt) Ltd	PTDC Land at Nultar & Gilgit	No	Incomplete non-responsive bid. The firm has not provided audited accounts and operating Hotel experience and as per eligibility criteria the Firm does not qualify
5.	M/s Blossom Inn (Pvt) Ltd	PTDC Phandar & Land at Thalichi	No	Incomplete non-responsive bid. The firm has not provided audited accounts and running of hotel business, hence, as per eligibility criteria the Firm does not qualify
6.	M/s Crown Q Hotel (Pvt) Ltd.	PTDC Motel Rama Lake & Land at Nultar	No	Incomplete non-responsive bid. The firm has provided audited accounts of another Firm. Furthermore, the Firm also failed to demonstrate experience of running of hotel business, hence, as per eligibility criteria the Firm does not qualify
7.	M/s Kafalat (Pvt) Ltd.	PTDC Motel Phandar & Rama Lake	No	Incomplete non-responsive bid. The firm has not provided audited accounts and Hotel experience, hence, as per eligibility criteria the Firm does not qualify

8.	M/s Sino Pak (Pvt) Ltd.	PTDC Motel Phndar & land at Thalichi	No	Incomplete non-responsive bid. The firm lacks requisite professional experience of 03 years of hotel operation. The Firm also failed to provide 03 years of audited accounts hence, as per eligibility criteria the Firm does not qualify
9.	M/s Saadullah & Brothers (Pvt) Ltd	PTDC Motel Hunza & Phandar	No	Incomplete non-responsive bid. The Company lacks requisite professional experience of 03 years in hotel operation. hence, as per eligibility criteria the Firm does not qualify

3. It is further informed that Request for Proposal (RFP) will be issued to the qualified applicants as per schedule to be communicated to the qualified applicants separately.



(Ashfaq Ahmad)
General Manager (Motels),
Pakistan Tourism Development Corporation (PTDC)
Kohsar Block (Ground Floor), Pak Secretariat, Islamabad
Tele: 051-9212837
 Email: info@tourism.gov.pk

Distribution:

1. All applicants mentioned above.
2. PTDC Website